EXHIBIT II

**LIST OF GEOGRAPHIC INFORMATION SYSTEMS SOFTWARE AND RELATED SERVICES
HOURLY RATES AND PRODUCTS**

Contract #5-06-70-01	**Michael Baker, Jr.**

QUALIFYING GROUPS/PRODUCTS:

GROUP 1 - CORE GIS OPERATIONS - COMMERCIAL SOFTWARE SUBGROUP #1		
1. Product Name(s): ArcView Single		
2. MSRP Page #(s) and Item #(s):__page 3 #24		
3. MSRP Price(s):$ 1,500.00		
4. Government Discount: 20 %		
5. Net Product Cost $ 1,200.00		
6. Yearly Commercial Software Maintenance Price: $ 0.00		
7. Total Software Cost $ 1,200.00 (Total of items 5 and 6)		
GROUP 1 - CORE GIS OPERATIONS - RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$154.00	
2. Spatial Database Analyst	$105.00	
3. GIS Application or Web Programmer	$105.00	
4. Senior GIS Specialist/Systems Integrator	$ 83.00	
5. GIS Analyst/Technician	$ 74.00	
6. Hourly Maintenance Rate	$ 78.00	
GROUP 2 – INTERNET & WEB PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1		
1. Product Name(s): MapObjects – Internet Developer Kit (includes 2 MapObjects, 2 ArcIMS Developers licenses and 1 ArcIMS Server/CPU deployment license		
2. MSRP Page #(s) and Item #(s): pg 5 #48		
3. MSRP Price(s):$ 12,000.00		
4. Government Discount: 20 %		
5. Net Product Cost $ 9,600.00		
6. Yearly Commercial Software Maintenance Price: $ 0.00		
7. Total Software Cost $ 9,600.00 (Total of items 5 and 6)		
GROUP 2 - INTERNET & WEB PROJECT – RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$154.00	
2. Spatial Database Analyst	$ 105.00	
3. GIS Application or Web Programmer	$ 105.00	
4. Senior GIS Specialist/Systems Integrator	$ 83.00	
5. GIS Analyst/Technician	N/A	
6. Hourly Maintenance Rate	$ 67.00	

GROUP 3 - MOBILE AND REMOTE PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1
INELIGIBLE

GROUP 3 - MOBILE & REMOTE PROJECT – RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$154.00	
2. Spatial Database Analyst	$ 105.00	
3. GIS Application or Web Programmer	$ 105.00	
4. Senior GIS Specialist/Systems Integrator	$ 83.00	
5. GIS Analyst/Technician	N/A	
6. Hourly Maintenance Rate	$ 67.00	

GROUP 4 - TERRAIN ANALYSIS PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1
1. Product Name(s):   ArcGIS 3D Analyst (Includes Required ArcView License
2. MSRP Page #(s) and Item #(s):   pg 3 #26
3. MSRP Price(s): $2,500.00 (+ $1,500.00 for ArcGIS ArcView Software
4. Government Discount: 20 %
5. Net Product Cost $ 1,875.00
6. Yearly Commercial Software Maintenance Price: $0.00
7. Total Software Cost $ 1,875.00 (Total of items 5 and 6)

GROUP 4 - TERRAIN ANALYSIS PROJECT – RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$140.00	
2. Spatial Database Analyst	$ 95.00	
3. GIS Application or Web Programmer	$ 95.00	
4. Senior GIS Specialist/Systems Integrator	$ 75.00	
5. GIS Analyst/Technician	$ 67.00	
6. Hourly Maintenance Rate	$ 75.00	

GROUP 5 - IMAGE PROCESSING & REMOTE SENSING - COMMERCIAL SOFTWARE SUBGROUP # 1
Not bid

GROUP 5 - IMAGE PROCESSING & REMOTE SENSING - RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP #2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$154.00	
2. Spatial Database Analyst	N/A	
3. GIS Application or Web Programmer	N/A	
4. Senior GIS Specialist/Systems Integrator	$ 83.00	
5. GIS Analyst/Technician	$ 74.00	
6. Hourly Maintenance Rate	$ 75.00	

Additional Products / Maintenance

Group # 1 – Core GIS Operations - (Additional Products/Maintenance)				
A. Product Name	B. MSRP Price	C. MSRP Page Number	D. MSRP Item #	E. Yearly Commercial Maintenance Price
• ADE (Professional)	$ 12,500.00 ($500/user)	Page # 1	ADES0105	$156.25
• ADE Remote	$ 12,500.00 ($500/user)	Page #1	ADER0104	$156.25
• iSmart Explorer	$ 1,500.00 ($60/user)	Page #1	iSmart Explorer	$22.50
Group # 3 – Mobile and Remote Project - (Additional Products/Maintenance)				
A. Product Name	B. MSRP Price	C. MSRP Page Number	D. MSRP Item #	E. Yearly Commercial Maintenance Price
• iSmart Mobile + Application Server (x25 Users)	$ 12,000.00 ($480/user)	Page #1	iSmart Mobile	$ 220.00

QUALIFYING GROUPS/PRODUCTS:

GROUP 1 - CORE GIS OPERATIONS - COMMERCIAL SOFTWARE SUBGROUP # 1
NOT BID

GROUP 1 -CORE GIS OPERATIONS RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$124.38	
2. Spatial Database Analyst	$103.70	
3. GIS Application or Web Programmer	$101.23	
4. Senior GIS Specialist/Systems Integrator	$115.20	
5. GIS Analyst/Technician	$ 63.72	
6. Hourly Maintenance Rate	$ 86.81	

GROUP 2 - INTERNET AND WEB PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1
NOT BID

GROUP 2- INTERNET & WEB PROJECT – RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP #2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$124.38	
2. Spatial Database Analyst	$103.21	
3. GIS Application or Web Programmer	$100.79	
4. Senior GIS Specialist/Systems Integrator	$114.75	
5. GIS Analyst/Technician	$ 63.37	
6. Hourly Maintenance Rate	$ 86.10	

GROUP 3 - MOBILE AND REMOTE PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1
NOT BID

GROUP 3 - MOBILE & REMOTE PROJECT - RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$124.38	
2. Spatial Database Analyst	$103.21	
3. GIS Application or Web Programmer	$100.79	
4. Senior GIS Specialist/Systems Integrator	$114.75	
5. GIS Analyst/Technician	$ 63.37	
6. Hourly Maintenance Rate	$ 86.86	

Additional Products / Maintenance

No additional products were included.

QUALIFYING GROUPS/PRODUCTS:

GROUP 2 - INTERNET AND WEB PROJECT – COMMERCIAL SOFTWARE SUBGROUP # 1
NOT BID

GROUP 2 - INTERNET & WEB PROJECT - RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$150	
2. Spatial Database Analyst	$ 85	
3. GIS Application or Web Programmer	$ 70	
4. Senior GIS Specialist/Systems Integrator	$ 90	
5. GIS Analyst/Technician	-N/A-	
6. Hourly Maintenance Rate	$ 55	

Additional Products / Maintenance

No additional products were included.

Contract #5-06-70-04
Engineering-Environmental Management, Inc. (E2M)

QUALIFYING GROUPS/PRODUCTS:

GROUP 1 - CORE GIS OPERATIONS - COMMERCIAL SOFTWARE SUBGROUP # 1		
NOT BID		

GROUP 1 - CORE GIS OPERATIONS RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$ 99.35	
2. Spatial Database Analyst	$ 107.35	
3. GIS Application or Web Programmer	$ 103.70	
4. Senior GIS Specialist/Systems Integrator	$ 90.12	
5. GIS Analyst/Technician	$ 46.89	
6. Hourly Maintenance Rate	$ 67.11	

GROUP 2 - INTERNET & WEB PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1		
NOT BID		

GROUP 2 - INTERNET & WEB PROJECT – RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP #2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$ 99.35	
2. Spatial Database Analyst	$ 107.35	
3. GIS Application or Web Programmer	$ 103.70	
4. Senior GIS Specialist/Systems Integrator	$ 90.12	
5. GIS Analyst/Technician	$ 46.89	
6. Hourly Maintenance Rate	$ 67.11	

Additional Products / Maintenance

No additional products were included.

Contract #5-06-70-05 Environmental Systems Research Institution (ESRI)

QUALIFYING GROUPS/PRODUCTS:

GROUP 1 - CORE GIS OPERATIONS - COMMERCIAL SOFTWARE SUBGROUP # 1
1. Product Name(s): ArcGIS ArcView
2. MSRP Page #(s) and Item #(s):__pg 50, #47
3. MSRP Price(s):$_1,500
4. Government Discount: 15 %
5. Net Product Cost $__1,275 ___(includes government discount\)
6. Yearly Commercial Software Maintenance Price: $_400_
7. Total Software Cost $ 1,675.00 (Total of items 6 and 7)

GROUP 1 - CORE GIS OPERATIONS – RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$ 245.50	
2. Spatial Database Analyst	$ 159.25	
3. GIS Application or Web Programmer	$ 205.25	
4. Senior GIS Specialist/Systems Integrator	$ 205.25	
5. GIS Analyst/Technician	$ 159.25	
6. Hourly Maintenance Rate	$ 146.18	

GROUP 2 - INTERNET AND WEB PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1
1. Product Name(s): __ArcIMS
2. MSRP Page #(s) and Item #(s): pg. 55 #255
3. MSRP Price(s):$ 10,000.00
4. Government Discount: 15 %
5. Net Product Cost: $ 8,500 (includes the government discount\)
6. Yearly Commercial Software Maintenance Price: $ 2,000.00
7. Total Software Cost: $ 10,500 (Total of items 6 and 7)

GROUP 2 - INTERNET AND WEB PROJECT – RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP #2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$ 245.50	
2. Spatial Database Analyst	$ 159.25	
3. GIS Application or Web Programmer	$ 205.25	
4. Senior GIS Specialist/Systems Integrator	$ 205.25	
5. GIS Analyst/Technician	$ 159.25	
6. Hourly Maintenance Rate	$ 146.18	

GROUP 3 - MOBILE AND REMOTE PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1
1. Product Name(s): ArcPAD
2. MSRP Page #(s) and Item #(s): pg 58 $408
3. MSRP Price(s):$_495.00
4. Government Discount: 15 %
5. Net Product Cost $ 420.75 (government discount applied)
6. Yearly Commercial Software Maintenance Price: $ 0
7. Total Software Cost $ 420.75 (Total of items 6 and 7)

GROUP 3 - MOBILE & REMOTE PROJECT – RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$ 245.50	
2. Spatial Database Analyst	$ 159.25	
3. GIS Application or Web Programmer	$ 205.25	
4. Senior GIS Specialist/Systems Integrator	$ 205.25	
5. GIS Analyst/Technician	$ 159.25	
6. Hourly Maintenance Rate	$ 146.18	

GROUP 4 - TERRAIN ANALYSIS PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1
1. Product Name(s):   ArcGIS ArcView   ArcGIS Spatial Analyst___
2. MSRP Page #(s) and Item #(s):   pg50 #47   pg 50 #48
3. MSRP Price(s): $1,500 $2,500
4. Government Discount: 15 %
5. Net Product Cost $ 3,400 (government discount applied)
6. Yearly Commercial Software Maintenance Price: $1,000
7. Total Software Cost $ 4,400 (Total of items 6 and 7)

GROUP 4 – TERRAIN ANALYSIS PROJECT – RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$ 245.50	
2. Spatial Database Analyst	$ 159.25	
3. GIS Application or Web Programmer	$ 205.25	
4. Senior GIS Specialist/Systems Integrator	$ 205.25	
5. GIS Analyst/Technician	$ 159.25	
6. Hourly Maintenance Rate	$ 146.18	

Additional Products / Maintenance

Group # 1 – Core GIS Operations - (Additional Products/Maintenance)				
A. Product Name	B. MSRP Price	C. MSRP Page Number	D. MSRP Item #	E. Yearly Commercial Maintenance Price
ArcGIS Arc Editor	____7,000_____	____page 50___	_____#46_____	_____ 1,500_____
ArcGIS ArcScan	____2,500_____	____page 50___	_____#54_____	_____500_____
ArcGIS Arc Publisher	____2,500_____	____page 50_____	_____#51_____	_____500_____
ArcGIS Maplex	____2,500_____	____page 50_____	_____#55_____	_____500_____
ArcGIS Data Interoperability	____2,500_____	____page 50_____	_____#56_____	_____500_____
ArcGIS Schematics	____2,500_____	____page 50_____	_____#58_____	_____500_____
ArcGIS Geostatistical Analysis	____2,500_____	____page 50_____	_____#50_____	_____500_____
Group #2 – Internet and Web Project - (Additional Products/Maintenance)				
A. Product Name	B. MSRP Price	C. MSRP Page Number	D. MSRP Item #	E. Yearly Commercial Maintenance Price
Arc SDE	_____10,000___	_____pg 54_____	_____#255____	_____3,000____
ArcIMSA Server	_____10,000___	_____pg 55 _____	_____#267____	_____2,000____
ArcIMS Data Delivery	_____5,000___	_____pg 55 _____	_____#285____	_____1,000____
Group # 4 – Terrain Analysis Project - (Additional Products/Maintenance)				
A. Product Name	B. MSRP Price	C. MSRP Page Number	D. MSRP Item #	E. Yearly Commercial Maintenance Price
ArcGIS 3D Analyst	_____2,500____	_____pg 50_____	_____#49_____	_____500_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____

QUALIFYING GROUPS/PRODUCTS:

GROUP 1 - CORE GIS OPERATIONS – COMMERCIAL SOFTWARE SUBGROUP # 1		
NOT BID		

GROUP 1 - CORE GIS OPERATIONS RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$155	
2. Spatial Database Analyst	$150	
3. GIS Application or Web Programmer	$145	
4. Senior GIS Specialist/Systems Integrator	$125	
5. GIS Analyst/Technician	$85	
6. Hourly Maintenance Rate	$65	

GROUP 2 - INTERNET & WEB PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1		
NOT BID		

GROUP 2 - INTERNET & WEB PROJECT – RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP #2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$155	
2. Spatial Database Analyst	$150	
3. GIS Application or Web Programmer	$145	
4. Senior GIS Specialist/Systems Integrator	$125	
5. GIS Analyst/Technician	$85	
6. Hourly Maintenance Rate	$65	

Additional Products / Maintenance

No additional products were included.

QUALIFYING GROUPS/PRODUCTS:

GROUP 2 - INTERNET AND WEB PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1		
Ineligible		

GROUP 2 - INTERNET AND WEB PROJECT – RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP #2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$173.25	
2. Spatial Database Analyst	$105.00	
3. GIS Application or Web Programmer	$131.25	
4. Senior GIS Specialist/Systems Integrator	$120.75	
5. GIS Analyst/Technician	- N/A -	
6. Hourly Maintenance Rate	$78.75	

GROUP 5 - IMAGE PROCESSING & REMOTE SENSING - COMMERCIAL SOFTWARE SUBGROUP # 1		
Ineligible		

GROUP 5 - IMAGE PROCESSING & REMOTE SENSING - RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$173.25	
2. Spatial Database Analyst	N/A	
3. GIS Application or Web Programmer	N/A	
4. Senior GIS Specialist/Systems Integrator	$120.75	
5. GIS Analyst/Technician	$105.00	
6. Hourly Maintenance Rate	$78.75	

Additional Products / Maintenance

No additional products were included.

QUALIFYING GROUPS/PRODUCTS:

GROUP 1 - CORE GIS OPERATIONS – COMMERCIAL SOFTWARE SUBGROUP # 1
1. Product Name(s): ArcGGIS – ArcView Level License_____   _____   _____
2. MSRP Page #(s) and Item #(s): Page #2, Item #1
3. MSRP Price(s): $1,500___
4. Government Discount: ___15__%
5. Net Product Cost $_1,275_(government discount applied)
6. Yearly Commercial Software Maintenance Price: $____400_____
7. Total Software Cost $__1,675_

GROUP 1 - CORE GIS OPERATIONS - RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$120.00	
2. Spatial Database Analyst	$100.00	
3. GIS Application or Web Programmer	$100.00	
4. Senior GIS Specialist/Systems Integrator	$ 85.00	
5. GIS Analyst/Technician	$ 65.00	
6. Hourly Maintenance Rate	$ 92.00	

GROUP 2 - INTERNET & WEB PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1
Not Bid

GROUP 2 - INTERNET & WEB PROJECT – RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$120.00	
2. Spatial Database Analyst	$100.00	
3. GIS Application or Web Programmer	$100.00	
4. Senior GIS Specialist/Systems Integrator	$ 85.00	
5. GIS Analyst/Technician	$ 65.00	
6. Hourly Maintenance Rate	$ 87.73	

GROUP 3 - MOBILE AND REMOTE PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1
Ineligible

GROUP 3 - MOBILE & REMOTE PROJECT - RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$ 120.00	
2. Spatial Database Analyst	$ 100.00	
3. GIS Application or Web Programmer	$ 100.00	
4. Senior GIS Specialist/Systems Integrator	$ 85.00	
5. GIS Analyst/Technician	$ 65.00	
6. Hourly Maintenance Rate	$ 77.77	

GROUP 4 - TERRAIN ANALYSIS PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1
Not Bid

GROUP 4 - TERRAIN ANALYSIS PROJECT - RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$ 120.00	
2. Spatial Database Analyst	$ 100.00	
3. GIS Application or Web Programmer	$ 100.00	
4. Senior GIS Specialist/Systems Integrator	$ 90.00	
5. GIS Analyst/Technician	$ 65.00	
6. Hourly Maintenance Rate	$ 92.00	

GROUP 5 - IMAGE PROCESSING & REMOTE SENSING - COMMERCIAL SOFTWARE SUBGROUP # 1
Not bid

GROUP 5 - IMAGE PROCESSING & REMOTE SENSING RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$120.00	
2. Spatial Database Analyst	$100.00	
3. GIS Application or Web Programmer	$100.00	
4. Senior GIS Specialist/Systems Integrator	$ 90.00	
5. GIS Analyst/Technician	$ 65.00	
6. Hourly Maintenance Rate	$ 68.15	

Additional Products / Maintenance

Group # 1 – Core GIS Operations - (Additional Products/Maintenance)				
A. Product Name	B. MSRP Price	C. MSRP Page Number	D. MSRP Item #	E. Yearly Commercial Maintenance Price
• GeoData Sentry (Professional)	$ 4,995	Page # 1	Item #6	$750
• GeoData Sentry (Run)	$ 2,995	Page #1	Item #7	$750
• GeoDataDiagnostics (Enterprise)	$ 995	Page #1	Item #9	$0
• GeoData Diagnostics (Personal)	$ 495.	Page #1	Item #10	$0
Group # 3 – Mobile and Remote Project - (Additional Products/Maintenance)				
A. Product Name	B. MSRP Price	C. MSRP Page Number	D. MSRP Item #	E. Yearly Commercial Maintenance Price
• Mobile Matrix (Standard)	$5,750	Page #2	Item #742117	$1,250
• Mobile Matrix (Extension	$3,750	Page #2	Item #749297	$1,250
• Mobile Matrix (Professional)	$11,650	Page #2	Item #742118	$3,000

QUALIFYING GROUPS/PRODUCTS:

GROUP 1 - CORE GIS OPERATIONS - COMMERCIAL SOFTWARE SUBGROUP # 1	
1. Product Name(s): __ESRI ArcView 9.1, Single Use – No extension	
2. MSRP Page #(s) and Item #(s):_ESRI Business Partner Price Book (Dec 2005), page 17, maintenance pg. 93	
3. MSRP Price(s): $1,500.00	
4. Government Discount: _20 %	
5. Net Product Cost $_1,200 (includes Govt. discount)	
6. Yearly Commercial Software Maintenance Price: $400.00	
7. Total Software Cost $ 1,600.00	

GROUP 1 - CORE GIS OPERATIONS RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$ 72.45	
2. Spatial Database Analyst	$ 91.77	
3. GIS Application or Web Programmer	$ 82.11	
4. Senior GIS Specialist/Systems Integrator	$ 72.45	
5. GIS Analyst/Technician	$ 62.79	
6. Hourly Maintenance Rate	$ 82.11	

GROUP 2 - INTERNET AND WEB PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1	
1. Product Name(s): ESRI ArcIMS	
2. MSRP Page #(s) and Item #(s): ESRI Business Partner Price Book (Dec 2005), page 37, maintenance page 97	
3. MSRP Price(s):$__10,000.00	
4. Government Discount: __20 %	
5. Net Product Cost $_8,000.00 (includes Govt. discount)	
6. Yearly Commercial Software Maintenance Price: $_2,000.00	
7. Total Software Cost $_10,000_(Total of items 6 and 7)	

GROUP 2 - INTERNET AND WEB PROJECT – RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP #2	
Personnel Classification	Hourly Rate
1. GIS Project Manager	$ 72.45
2. Spatial Database Analyst	$ 91.77
3. GIS Application or Web Programmer	$ 82.11
4. Senior GIS Specialist/Systems Integrator	$ 72.45
5. GIS Analyst/Technician	N/A
6. Hourly Maintenance Rate	$ 82.11

GROUP 3 - MOBILE AND REMOTE PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1
1. Product Name(s):   ESRI ArcView9.1, Single Use, No Extension
2. MSRP Page #(s) and Item #(s): ESRI ArcView 9.1, Single Use, No extension
3. MSRP Price(s):$1,500.00
4. Government Discount: 20 %
5. Net Product Cost $1,200 (includes Govt. discount)
6. Yearly Commercial Software Maintenance Price: $_____
7. Total Software Cost $_____(Total of items 6 and 7)

GROUP 3 - MOBILE & REMOTE PROJECT - RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$ 72.45	
2. Spatial Database Analyst	$ 91.77	
3. GIS Application or Web Programmer	$ 82.11	
4. Senior GIS Specialist/Systems Integrator	$ 72.45	
5. GIS Analyst/Technician	N/A	
6. Hourly Maintenance Rate	$ 82.11	

Additional Products / Maintenance

Group # 3 – Mobile and Remote Project - (Additional Products/Maintenance)				
A. Product Name	B. MSRP Price	C. MSRP Page Number	D. MSRP Item #	E. Yearly Commercial Maintenance Price
ArcPad Application Builder	$1,500.00	ESRI Business Partner Price Book – (Dec., 2005), page 48	None Supplied	$500.00

QUALIFYING GROUPS/PRODUCTS:

GROUP 1 - CORE GIS OPERATIONS - COMMERCIAL SOFTWARE SUBGROUP # 1		
NOT BID		

GROUP 1 - CORE GIS OPERATIONS RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$132.30	
2. Spatial Database Analyst	$109.45	
3. GIS Application or Web Programmer	$106.71	
4. Senior GIS Specialist/Systems Integrator	$114.92	
5. GIS Analyst/Technician	$ 68.95	
6. Hourly Maintenance Rate	$ 79.85	

GROUP 2 - INTERNET AND WEB PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1		
NOT BID		

GROUP 2 - INTERNET & WEB PROJECT – RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP #2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$132.30	
2. Spatial Database Analyst	$109.45	
3. GIS Application or Web Programmer	$106.71	
4. Senior GIS Specialist/Systems Integrator	$114.92	
5. GIS Analyst/Technician	N/A	
6. Hourly Maintenance Rate	$ 79.85	

Additional Products / Maintenance

No additional products were included.

QUALIFYING GROUPS/PRODUCTS:

GROUP 1 - CORE GIS OPERATIONS - COMMERCIAL SOFTWARE SUBGROUP # 1
Ineligible

GROUP 1 - CORE GIS OPERATIONS RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$165.00	
2. Spatial Database Analyst	$190.00	
3. GIS Application or Web Programmer	$165.00	
4. Senior GIS Specialist/Systems Integrator	$165.00	
5. GIS Analyst/Technician	$150.00	
6. Hourly Maintenance Rate	$165.00	

GROUP 2 - INTERNET AND WEB PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1
1. Product Name(s): _GeoMedia WebMap Small
2. MSRP Page #(s) and Item #(s):_ Internet, Page 1, #3_____
3. MSRP Price(s):$__10,709.16_
4. Government Discount: __8_%
5. Net Product Cost $____9,852.43____(apply the government discount\)
6. Yearly Commercial Software Maintenance Price: $_1,704.00
7. Total Software Cost $_11,556.43_(Total of items 6 and 7)

GROUP 2 - INTERNET & WEB PROJECT – RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP #2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$165	
2. Spatial Database Analyst	$190	
3. GIS Application or Web Programmer	$165	
4. Senior GIS Specialist/Systems Integrator	$165	
5. GIS Analyst/Technician	$150	
6. Hourly Maintenance Rate	$165	

GROUP 3 - MOBILE AND REMOTE PROJECT – COMMERCIAL SOFTWARE SUBGROUP # 1
1. Product Name(s): IntelliWhere OnDemand_____
2. MSRP Page #(s) and Item #(s): Mobile, Page 1, #5
3. MSRP Price(s):$_615.00__
4. Government Discount: __0__%
5. Net Product Cost $ 615.00 (apply the government discount\)
6. Yearly Commercial Software Maintenance Price: $_120.00_
7. Total Software Cost $_735__(Total of items 6 and 7)

GROUP 3 - MOBILE & REMOTE PROJECT - RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$165	
2. Spatial Database Analyst	$190	
3. GIS Application or Web Programmer	$165	
4. Senior GIS Specialist/Systems Integrator	$165	
5. GIS Analyst/Technician	$150	
6. Hourly Maintenance Rate	$165	

GROUP 4 - TERRAIN ANALYSIS PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1
1. Product Name(s): ____GeoMedia____GeoMedia Grid_____
2. MSRP Page #(s) and Item #(s): Core GIS, Page 3, #62, Terrain, Page 1, #11
3. MSRP Price(s):$_____1,752_____$3,145.08_
4. Government Discount: ___0___%
5. Net Product Cost $_4,897.08__(apply the government discount\)
6. Yearly Commercial Software Maintenance Price: $_71.00___
7. Total Software Cost $_4,968.08__(Total of items 6 and 7)

GROUP 4 - TERRAIN ANALYSIS PROJECT - RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$ 165	
2. Spatial Database Analyst	$ 190	
3. GIS Application or Web Programmer	$ 165	
4. Senior GIS Specialist/Systems Integrator	$ 165	
5. GIS Analyst/Technician	$ 150	
6. Hourly Maintenance Rate	$ 165	

Refer to Contract #5-06-70-11 for product listing.

QUALIFYING GROUPS/PRODUCTS:

GROUP 1 - CORE GIS OPERATIONS - COMMERCIAL SOFTWARE SUBGROUP # 1	
Not Bid	

GROUP 1 - CORE GIS OPERATIONS RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$126.00	
2. Spatial Database Analyst	$ 84.00	
3. GIS Application or Web Programmer	$ 98.00	
4. Senior GIS Specialist/Systems Integrator	$112.00	
5. GIS Analyst/Technician	$ 63,99	
6. Hourly Maintenance Rate	$ 72.45	

GROUP 2 - INTERNET AND WEB PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1	
Not Bid	

GROUP 2 - INTERNET AND WEB PROJECT – RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP #2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$126.00	
2. Spatial Database Analyst	$ 84.00	
3. GIS Application or Web Programmer	$ 98.00	
4. Senior GIS Specialist/Systems Integrator	$112.00	
5. GIS Analyst/Technician	$ 63.00	
6. Hourly Maintenance Rate	$ 72.45	

Additional Products / Maintenance

No additional products were included.

QUALIFYING GROUPS/PRODUCTS:

GROUP 1 - CORE GIS OPERATIONS - COMMERCIAL SOFTWARE SUBGROUP # 1		
1. Product Name(s): IMAGINE Essentials_		
2. MSRP Page #(s) and Item #(s):__Page #2 – Essentials, Item # 1365___		
3. MSRP Price(s):$___$2,200.00_____		
4. Government Discount: __25.5__%		
5. Net Product Cost $_1,639.00_		
6. Yearly Commercial Software Maintenance Price: $_330.00_		
7. Total Software Cost $ 1,969.00		
GROUP 1 - CORE GIS OPERATIONS RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$126.74	
2. Spatial Database Analyst	$ 65.41	
3. GIS Application or Web Programmer	$ 57.18	
4. Senior GIS Specialist/Systems Integrator	$ 116.76	
5. GIS Analyst/Technician	$ 38.46	
6. Hourly Maintenance Rate	$ 60.68	

GROUP 2 - INTERNET AND WEB PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1	
1. Product Name(s): Virtual Delivery	
2. MSRP Page #(s) and Item #(s): Page #2, Virtual Delivery, Item #1990	
3. MSRP Price(s):$_8,000.00____	
4. Government Discount: 5%	
5. Net Product Cost $_7,600.00__	
6. Yearly Commercial Software Maintenance Price: $_1,600.00	
7. Total Software Cost $_9,200.00 (Total of items 6 and 7)	
GROUP 2 - INTERNET AND WEB PROJECT – RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP #2	
Personnel Classification	Hourly Rate
1. GIS Project Manager	NOT BID
2. Spatial Database Analyst	
3. GIS Application or Web Programmer	
4. Senior GIS Specialist/Systems Integrator	
5. GIS Analyst/Technician	
6. Hourly Maintenance Rate	

GROUP 4 - TERRAIN ANALYSIS PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1
1. Product Name(s): _IMAGINE Advantage _
2. MSRP Page #(s) and Item #(s):_ Page 2 – advantage, Item #1361, Page 1-3 Vector, Item #1381
3. MSRP Price(s): $4,400.00 IMAGINE Advantage, $3,300 IMAGINE
4. Government Discount: 25.5 %
5. Net Product Cost $5,736.50
6. Yearly Commercial Software Maintenance Price: $ 1,155.00 ($660.00 IMAGINE Advantage & $495.00 Vector)
7. Total Software Cost $ 6,891.50

GROUP 4 - TERRAIN ANALYSIS PROJECT – RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$126.74	
2. Spatial Database Analyst	$ 65.41	
3. GIS Application or Web Programmer	$ 57.18	
4. Senior GIS Specialist/Systems Integrator	$116.76	
5. GIS Analyst/Technician	$ 38.46	
6. Hourly Maintenance Rate	$ 60.68	

GROUP 5 - IMAGE PROCESSING & REMOTE SENSING - COMMERCIAL SOFTWARE SUBGROUP # 1
1. Product Name(s): _Imagine Essentials_
2. MSRP Page #(s) and Item #(s): Page #2 – Essentials, Item #1365
3. MSRP Price(s):$__ 2,200.00
4. Government Discount: 25.5%
5. Net Product Cost $_1,639.00_
6. Yearly Commercial Software Maintenance Price: $_ 330.00
7. Total Software Cost $ 1,969.00

GROUP 5 - IMAGE PROCESSING & REMOTE SENSING - RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$126.74	
2. Spatial Database Analyst	$ 65.41	
3. GIS Application or Web Programmer	$ 57.18	
4. Senior GIS Specialist/Systems Integrator	$ 116.76	
5. GIS Analyst/Technician	$ 38.46	
6. Hourly Maintenance Rate	$ 60.68	

Additional Products/ Maintenance

No additional products were included.

QUALIFYING GROUPS/PRODUCTS:

GROUP 1 - CORE GIS OPERATIONS - COMMERCIAL SOFTWARE SUBGROUP # 1
1. Product Name(s): ___MapInfo Professional v8.0__
2. MSRP Page #(s) and Item #(s): DTV-1 Item #1
3. MSRP Price(s): $ 1,495.00
4. Government Discount: 15 %
5. Net Product Cost $1,270.00
6. Yearly Commercial Software Maintenance Price: $ 335.75
7. Total Software Cost $ 1,605.75
GROUP 1 - CORE GIS OPERATIONS RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2
INELIGIBLE

GROUP 2 - INTERNET AND WEB PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1
1. Product Name(s): MapXtreme
2. MSRP Page #(s) and Item #(s): SAV-1 Item
3. MSRP Price(s):$ 360.00
4. Government Discount: _15_%
5. Net Product Cost $_306.00
6. Yearly Commercial Software Maintenance Price: $_61.20
7. Total Software Cost $_367.20
GROUP 2 - INTERNET AND WEB PROJECT - RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2
INELIGIBLE

GROUP 3 - MOBILE AND REMOTE PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1
1. Product Name(s): MapX Mobile
2. MSRP Page #(s) and Item #(s): DTV-7 item #6
3. MSRP Price(s):$_250.00
4. Government Discount: _15%
5. Net Product Cost $ 212.50
6. Yearly Commercial Software Maintenance Price: $ 42.50
7. Total Software Cost $255.00
GROUP 3 - MOBILE AND REMOTE PROJECT - RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2
INELIGIBLE

GROUP 4 - TERRAIN ANALYSIS PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1
1. Product Name(s): <u>Vertical Mapper</u>   <u>MapInfo Professional</u>
2. MSRP Page #(s) and Item #(s): DTV-6 Item #4 – DTV – 1, item #1.
3. MSRP Price(s): <u> $1,195.00</u>   <u>$11,495</u>
4. Government Discount: __15__%
5. Net Product Cost $ <u>2,286.50</u>
6. Yearly Commercial Software Maintenance Price: <u>$586.50</u>
7. Total Software Cost $__<u>2,873.00</u>
GROUP 4 - TERRAIN ANALYSIS PROJECT – RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2
INELIGIBLE

Additional Products / Maintenance

Group # 1 – Core GIS Operations - (**Additional Products/Maintenance**)				
A. Product Name	B. MSRP Price	C. MSRP Page Number	D. MSRP Item #	E. Yearly Commercial Maintenance Price
StreetPro, 1 State	$1,995.00__	DTDV-7	Item #3	Data Product – No Maint.
MapMarker Plus, 1 State	$1,995.00__	DTDV-1	Item #21	Data Product – No Maint.
Routing – 1 State ….	$2,799.00__	DTDV-5	Item #13	Data Product – No Maint.
MapBasic	$799.00____	DTDV-5	Item #1	Included with MI Pro, Maint.
Group #2 – Internet and Web Project - (**Additional Products/Maintenance**)				
A. Product Name	B. MSRP Price	C. MSRP Page Number	D. MSRP Item #	E. Yearly Commercial Maintenance Price
StreetPro – 1 State	$300.00/User	SAV-4	Item #9	Data Product – No Maint.
MapMarker Plus, 1 State …………	$300.00/User	SAV-2	Item #3	Data Product – No Maint.
Routing – 1 State ….	$280.00/User	SAV-1	Item #14	Data Product – No Maint.
MapXtreme, 2004 SDK	$2,500.00	DTV-7	Item #9	$500/Year

QUALIFYING GROUPS/PRODUCTS:

GROUP 1 - CORE GIS OPERATIONS - COMMERCIAL SOFTWARE SUBGROUP – GROUP 1	
NOT BID	

GROUP 1 - CORE GIS OPERATIONS RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$150.00	
2. Spatial Database Analyst	$100.00	
3. GIS Application or Web Programmer	$115.00	
4. Senior GIS Specialist/Systems Integrator	$155.00	
5. GIS Analyst/Technician	$85.00	
6. Hourly Maintenance Rate	$125.00	

GROUP 2 - INTERNET AND WEB PROJECT - COMMERCIAL SOFTWARE SUBGROUP – GROUP 1	
NOT BID	

GROUP 2 - INTERNET AND WEB PROJECT – RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP #2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$150.00	
2. Spatial Database Analyst	$100.00	
3. GIS Application or Web Programmer	$115.00	
4. Senior GIS Specialist/Systems Integrator	$155.00	
5. GIS Analyst/Technician	$85.00	
6. Hourly Maintenance Rate	$125.00	

Additional Products / Maintenance

No additional products were included.

QUALIFYING GROUPS/PRODUCTS:

GROUP 1 - CORE GIS OPERATIONS - COMMERCIAL SOFTWARE SUBGROUP # 1		
Not Bid		
GROUP 1 - CORE GIS OPERATIONS RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$85.00	
2. Spatial Database Analyst	$80.00	
3. GIS Application or Web Programmer	$70.00	
4. Senior GIS Specialist/Systems Integrator	$65.00	
5. GIS Analyst/Technician	$60.00	
6. Hourly Maintenance Rate	$60.00	

GROUP 2 - INTERNET AND WEB PROJECT - COMMERCIAL SOFTWARE SUBGROUP #1		
Not Bid		
GROUP 2 - INTERNET & WEB PROJECT – RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP #2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$85.00	
2. Spatial Database Analyst	$80.00	
3. GIS Application or Web Programmer	$70.00	
4. Senior GIS Specialist/Systems Integrator	$65.00	
5. GIS Analyst/Technician	$60.00	
6. Hourly Maintenance Rate	$60.00	

Additional Products / Maintenance

No additional products were included.

QUALIFYING GROUPS/PRODUCTS:

GROUP 1 - CORE GIS OPERATIONS - COMMERCIAL SOFTWARE SUBGROUP # 1		
NOT BID		

GROUP 1 - CORE GIS OPERATIONS RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$149.00	
2. Spatial Database Analyst	$120.00	
3. GIS Application or Web Programmer	$ 96.00	
4. Senior GIS Specialist/Systems Integrator	$ 95.00	
5. GIS Analyst/Technician	$ 76.00	
6. Hourly Maintenance Rate	$ 80.40	

GROUP 2 - INTERNET AND WEB PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1		
NOT BID		

GROUP 2 - INTERNET & WEB PROJECT – RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP #2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$149.00	
2. Spatial Database Analyst	$120.00	
3. GIS Application or Web Programmer	$ 96.00	
4. Senior GIS Specialist/Systems Integrator	$ 95.00	
5. GIS Analyst/Technician	$ 76.00	
6. Hourly Maintenance Rate	$ 80.40	

Additional Products / Maintenance

No additional products were included.

QUALIFYING GROUPS/PRODUCTS:

GROUP 1 - CORE GIS OPERATIONS - COMMERCIAL SOFTWARE SUBGROUP # 1		
1. Product Name(s): ArcGIS ArcView (Single Use License)		
2. MSRP Page #(s) and Item #(s): Contact Vestra for details.		
3. MSRP Price(s):$ 1,500.00		
4. Government Discount: 20 %		
5. Net Product Cost $ 1,200.00 (includes the government discount\)		
6. Yearly Commercial Software Maintenance Price: $400.00		
7. Total Software Cost: $1,600.00		
GROUP 1 - CORE GIS OPERATIONS RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$ 89.00	
2. Spatial Database Analyst	$ 79.00	
3. GIS Application or Web Programmer	$ 89.00	
4. Senior GIS Specialist/Systems Integrator	$125.00	
5. GIS Analyst/Technician	$ 59.00	
6. Hourly Maintenance Rate	$ 66.15	

GROUP 2 - INTERNET AND WEB PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1		
1. Product Name(s): ArcGIS ArcIMS (one server, two CPUs)		
2. MSRP Page #(s) and Item #(s): Contact Vestra for details.		
3. MSRP Price(s):$10,000		
4. Government Discount: 20%		
5. Net Product Cost $ 8,000.00 (includes the government discount)		
6. Yearly Commercial Software Maintenance Price: $3,000.00		
7. Total Software Cost $ 11,000		
GROUP 2 - INTERNET AND WEB PROJECT - RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP #2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$ 89.00	
2. Spatial Database Analyst	$ 79.00	
3. GIS Application or Web Programmer	$ 89.00	
4. Senior GIS Specialist/Systems Integrator	$125.00	
5. GIS Analyst/Technician	$ 59.00	
6. Hourly Maintenance Rate	$ 66.15	

GROUP 3 - MOBILE AND REMOTE PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1
1. Product Name(s): ArcGIS ArcPad
2. MSRP Page #(s) and Item #(s): Contact Vestra for details.
3. MSRP Price(s): $ 495.00
4. Government Discount: 10 %
5. Net Product Cost $ 445.50 (includes the government discount)
6. Yearly Commercial Software Maintenance Price: $ 0.00
7. Total Software Cost: $445.50

GROUP 3 - MOBILE & REMOTE PROJECT – RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$125.00	
2. Spatial Database Analyst	$ 79.00	
3. GIS Application or Web Programmer	$ 89.00	
4. Senior GIS Specialist/Systems Integrator	$ 89.00	
5. GIS Analyst/Technician	$ 59.00	
6. Hourly Maintenance Rate	$ 66.15	

GROUP 4 - TERRAIN ANALYSIS PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1
1. Product Name(s):   ArcGIS ArcView (Single Use License)   ArcGIS Extension 3D Analyst
2. MSRP Page #(s) and Item #(s): Contact Vestra for details.
3. MSRP Price(s): $1,500.00 $2,500.00
4. Government Discount: 20 %
5. Net Product Cost: $ 3,200.00   (includes the government discount\)
6. Yearly Commercial Software Maintenance Price: $400.00 $600.00
7. Total Software Cost: $ 4,200.00

GROUP 4 – TERRAIN ANALYSIS PROJECT – RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP #2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$125.00	
2. Spatial Database Analyst	$ 79.00	
3. GIS Application or Web Programmer	$ 89.00	
4. Senior GIS Specialist/Systems Integrator	$ 89.00	
5. GIS Analyst/Technician	$ 59.00	
6. Hourly Maintenance Rate	$ 66.15	

GROUP 5 - IMAGE PROCESSING & REMOTE SENSING – COMMERCIAL SOFTWARE SUBGROUP # 1
1. Product Name(s): _ArcGIS ArcView (Single Use License)   ArcGIS Extension Spatial Analyst
2. MSRP Page #(s) and Item #(s): Contact Vestra for details.
3. MSRP Price(s): $1,500.00 $2,500.00
4. Government Discount: 20 %
5. Net Product Cost $ 3,200.00 (includes the government discount)
6. Yearly Commercial Software Maintenance Price: $400.00 $600.00
7. Total Software Cost $4,200.00

GROUP 5 - IMAGE PROCESSING & REMOTE SENSING - RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$125.00	
2. Spatial Database Analyst	$ 79.00	
3. GIS Application or Web Programmer	$ 89.00	
4. Senior GIS Specialist/Systems Integrator	$ 89.00	
5. GIS Analyst/Technician	$ 59.00	
6. Hourly Maintenance Rate	$ 66.15	

ADDITIONAL PRODUCTS / MAINTENANCE

Refer to Contract number 5-06-70-18 for Product Listing.

QUALIFYING GROUPS/PRODUCTS:

GROUP 1 - CORE GIS OPERATIONS - COMMERCIAL SOFTWARE SUBGROUP # 1		
NOT BID		

GROUP 1 - CORE GIS OPERATIONS - RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$135.00	
2. Spatial Database Analyst	$125.00	
3. GIS Application or Web Programmer	$ 80.00	
4. Senior GIS Specialist/Systems Integrator	$130.00	
5. GIS Analyst/Technician	$ 60.00	
6. Hourly Maintenance Rate	$ 93.00	

GROUP 2 - INTERNET AND WEB PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1		
NOT BID		

GROUP 2 - INTERNET & WEB PROJECT – RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP #2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$135.00	
2. Spatial Database Analyst	$125.00	
3. GIS Application or Web Programmer	$ 80.00	
4. Senior GIS Specialist/Systems Integrator	$130.00	
5. GIS Analyst/Technician	$ 60.00	
6. Hourly Maintenance Rate	$ 93.00	

GROUP 3 - MOBILE AND REMOTE PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1		
NOT BID		

GROUP 3 - MOBILE & REMOTE PROJECT – RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$135.00	
2. Spatial Database Analyst	$125.00	
3. GIS Application or Web Programmer	$ 80.00	
4. Senior GIS Specialist/Systems Integrator	$130.00	
5. GIS Analyst/Technician	$ 60.00	
6. Hourly Maintenance Rate	$ 93.00	

Additional Products / Maintenance

No additional products were included.

QUALIFYING GROUPS/PRODUCTS:

GROUP 1 - CORE GIS OPERATIONS - COMMERCIAL SOFTWARE SUBGROUP # 1		
Not Bid		
GROUP 1 - CORE GIS OPERATIONS - **RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2**		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$ 155.00	
2. Spatial Database Analyst	$ 140.00	
3. GIS Application or Web Programmer	$ 110.00	
4. Senior GIS Specialist/Systems Integrator	$ 130.00	
5. GIS Analyst/Technician	$ 100.00	
6. Hourly Maintenance Rate	$100.00	

GROUP 2 - INTERNET AND WEB PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1		
Not Bid		
GROUP 2 - INTERNET AND WEB PROJECT – **RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP #2**		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$ 155.00	
2. Spatial Database Analyst	$ 140.00	
3. GIS Application or Web Programmer	$ 110.00	
4. Senior GIS Specialist/Systems Integrator	$ 130.00	
5. GIS Analyst/Technician	$ 100.00	
6. Hourly Maintenance Rate	$100.00	

GROUP 3 - MOBILE AND REMOTE PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1		
Not Bid		
GROUP 3 - MOBILE & REMOTE PROJECT – **RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2**		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$ 155.00	
2. Spatial Database Analyst	$ 140.00	
3. GIS Application or Web Programmer	$ 110.00	
4. Senior GIS Specialist/Systems Integrator	$ 130.00	
5. GIS Analyst/Technician	$ 100.00	
6. Hourly Maintenance Rate	$100.00	

GROUP 5 - IMAGE PROCESSING & REMOTE SENSING – COMMERCIAL SOFTWARE SUBGROUP # 1		
Not Bid		
GROUP 5 - IMAGE PROCESSING & REMOTE SENSING RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP #2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$ 155.00	
2. Spatial Database Analyst	$ 140.00	
3. GIS Application or Web Programmer	$ 110.00	
4. Senior GIS Specialist/Systems Integrator	$ 130.00	
5. GIS Analyst/Technician	$ 100.00	
6. Hourly Maintenance Rate	$100.00	

Additional Products / Maintenance

No additional products were included.

QUALIFYING GROUPS/PRODUCTS:

GROUP 2 - INTERNET AND WEB PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1		
Not Bid		

GROUP 2 - INTERNET AND WEB PROJECT RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$135.00	
2. Spatial Database Analyst	$110.00	
3. GIS Application or Web Programmer	$105.00	
4. Senior GIS Specialist/Systems Integrator	$105.00	
5. GIS Analyst/Technician	$ 92.50	
6. Hourly Maintenance Rate	$105.00	

GROUP 3 - MOBILE AND REMOTE PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1		
Not Bid		

GROUP 3 - MOBILE & REMOTE PROJECT – RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP # 2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$135.00	
2. Spatial Database Analyst	$110.00	
3. GIS Application or Web Programmer	$105.00	
4. Senior GIS Specialist/Systems Integrator	$105.00	
5. GIS Analyst/Technician	$ 92.50	
6. Hourly Maintenance Rate	$105.00	

GROUP 4 - TERRAIN ANALYSIS PROJECT - COMMERCIAL SOFTWARE SUBGROUP # 1		
Not Bid		

GROUP 4 – TERRAIN ANALYSIS PROJECT – RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP #2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$135.00	
2. Spatial Database Analyst	$110.00	
3. GIS Application or Web Programmer	$105.00	
4. Senior GIS Specialist/Systems Integrator	$105.00	
5. GIS Analyst/Technician	$ 92.50	
6. Hourly Maintenance Rate	$105.00	

GROUP 5 - IMAGE PROCESSING AND REMOTE SENSING – COMMERCIAL SOFTWARE SUBGROUP # 1		
Not Bid		

GROUP 5 - IMAGE PROCESSING AND REMOTE SENSING - RELATED CUSTOMIZED SOFTWARE SERVICES SUBGROUP #2		
Personnel Classification	Hourly Rate	
1. GIS Project Manager	$135.00	
2. Spatial Database Analyst	$110.00	
3. GIS Application or Web Programmer	$105.00	
4. Senior GIS Specialist/Systems Integrator	$105.00	
5. GIS Analyst/Technician	$ 92.50	
6. Hourly Maintenance Rate	$105.00	

Additional Products / Maintenance

No additional products were included.